



INDIAN INSTITUTE OF BANKING & FINANCE

(ISO 21001:2018 Certified Institute)

Kohinoor City, Commercial II, Tower 1, 3rd Floor
Off LBS Marg, Kiroli Road, Kurla (W)
Mumbai – 400070
Website- www.iibf.org.in



TRAINING PROGRAMME

from 17th Nov to 19th Nov 2025

Executive Leadership Development (Physical)

(For officers in Middle and Senior Management Grade)

Coordinator – Ms. Shailly Arya Email id: ad.trg1@iibf.org.in Ph : 022-68507022/ 9650071825	Director Training – MR. LVR Prasad Email : dir.trg@iibf.org.in Ph- 022-6850702/ 9650433118
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Venue: Leadership Development Center – Kurla (West), Mumbai.

Background

During its 97 years of service, IIBF which is an "Institute of the Bankers, for the Bankers and by the Bankers", has emerged as a premier institute in banking and finance education. Considering the emerging requirements of the bankers in the ever-changing dynamic environment, IIBF has been providing training to bankers in select areas. IIBF has world class training facilities at its Leadership Center, Mumbai. It also has four Professional Development Centres (PDCs) at Mumbai, Delhi, Chennai, Kolkata & Guwahati.



About the Programme

The **Executive Leadership Training Programme** is designed to enhance the strategic thinking, decision-making, and leadership capabilities of officers in **Middle and Senior Management grades**. The programme aims to equip participants with the skills required to lead effectively in today's dynamic and competitive banking environment.

Programme Highlights

- Expert-led sessions by **top-rated faculty** with rich industry and academic experience
- Focus on strategic leadership, change management, innovation, and performance excellence
- Interactive learning through case studies, simulations, and group discussions
- Opportunity to network and share experiences with peers from across the banking sector

Purpose

The Banking Industry is undergoing a total transformation for the past few years and changes are bound to continue in future also in alignment with our country's requirements and needs. Indian Banks have played a vital role in country's economic development. However, in the past few years large, experienced people have retired, and young professionals have joined the Banking Industry.

The young banking professionals also assuming Branch leadership responsibilities at an early stage of their career and the mentors and trainers are thin on ground. They have to direct and lead a team to achieve their organisation goals in a time bound manner. As management guru Mr. Peter Drucker has

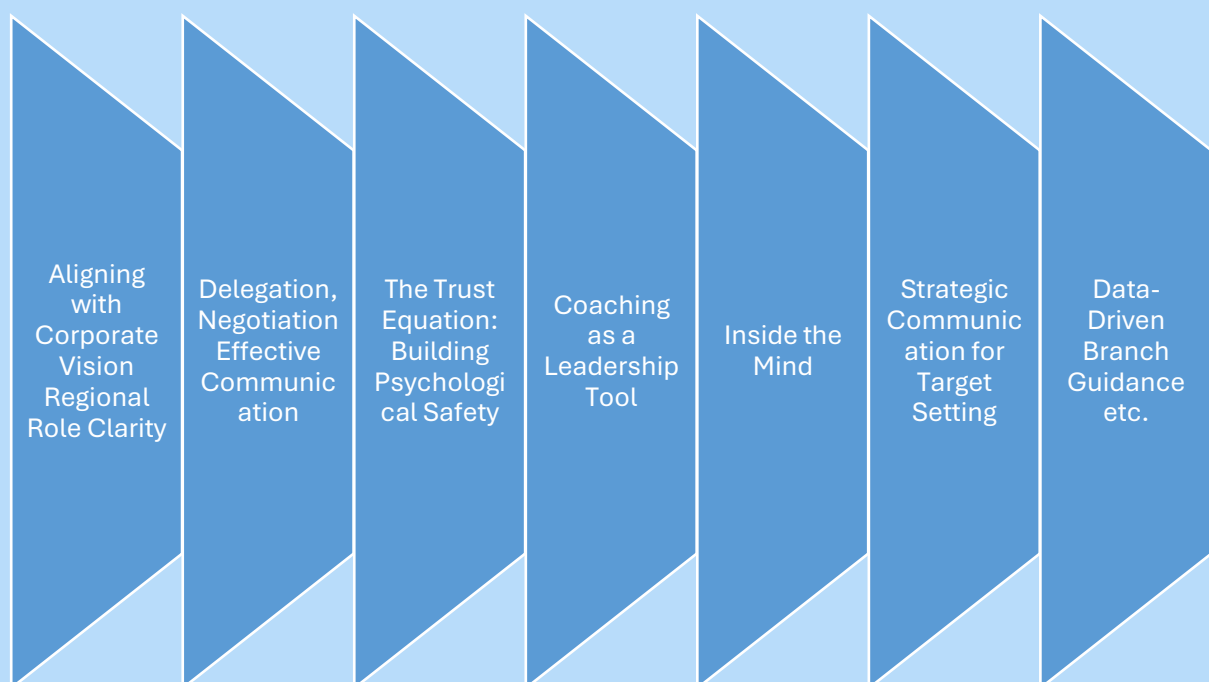
mentioned “Leadership must be learned and can be learned”. As leaders of an organization, it is their responsibility to create a future for their organization.

As a leader of a bank branch they have to lead a team of knowledge workers to achieve their mission. The leaders must know and understand those they wished to lead, and lead in a way followers could relate to. Becoming a leader means having the will to pursue a path that builds that competency and capacity.

As Peter Drucker has said” Management is doing things right; Leadership is doing right things”.

The leadership is influencing people by providing purpose, direction, and motivation, while operating to accomplish the mission of the organization. The most effective means of influencing people is through communication.

Content Coverage



Methodology

- Physical Classes delivery the sessions by Lecture
- Experiential learning – Assessment tools and profiling along with Role play & Management Games
 - Icebreaker Activities
 - Case studies
- Sharing of experience by Subject experts/Practicing Professional

Target Group

- For officers in Middle and Senior Management Grade

Training Period

- Duration – 3 days (10.00 am to 05.15 pm)



Target Participants

Officers in **Middle and Senior Management Grades** of Banks and Financial Institutions.

Faculty

Sessions will be conducted by **top-rated academicians and senior industry practitioners**, bringing rich perspectives from leadership, strategy, and organizational transformation.

Programme Fee

- **Physical Training Programme Fee:** ₹10,500 + GST per participant plus GST i.e. 18%
- **Accommodation (Optional):**
 - Twin sharing: ₹3,500 + GST per day
 - Single occupancy: ₹6,000 + GST per day

(We have arrangement for the lodging facility with M/s Kohinoor elite Hotel kurla adjacent to our office, Subject to booking made well in advance, at the above rates. Breakfast and dinner are complimentary. Payment can either be made through us or directly by the participants at the option of the nominating bank)

The Programme fee may be remitted to the credit of the Institute's account as given below:

- ✓ Name of the Account: **Indian Institute of Banking and Finance**
- ✓ Name of the Bank branch: State Bank of India, Vidya Vihar (West), Mumbai.
- ✓ Savings Account No: 36919200263
- ✓ IFSC code: SBIN0011710
- ✓ (PAN No: AAATT3309D and GSTIN NO. 27AAATT3309D1ZS)

(Kindly provide your GST Number in the nomination letter to facilitate the raising of the invoice)

For further details and nomination kindly contact:

Programme coordinator – Ms. Shailly Arya Email id: ad.trg1@iibf.org.in Ph : 022-68507022/ 9650071825	Director Training – MR. LVR Prasad Email : dir.trg@iibf.org.in Ph- 022-6850702/ 9650433118
Co-coordinator – MR. Sai Anirudh Email ID – je.trg2@iibf.org.in Ph- 022-68507042 / 9490676330	

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NOMINATION FORM for BANKS/FIs

Programme: “Executive Leadership Programme”

Date: 17th to 19th November 2025

Programme Type: Physical

PARTICIPANTS NOMINATED:

S.No.	Name (Mr./Ms./Mrs.)	Designation	Branch	Mobile/landline	Residential (Yes/No)	Email

Bank/Organisation _____

GST No.: _____

Address: _____

_____ Pin Code _____ Phone: _____ Fax: _____

_____ E-mail _____

Fee: Rs. 10,500/-per participant plus GST@18% i.e., Rs.1890/- aggregating to **Rs. 12,390/-**

(In case of TDS deduction, please send us the TDS certificate)

Programme fees may be remitted to the credit of the Institute’s account as given below:

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(Kindly provide your GST Number in the nomination letter to facilitate the raising of the invoice)

Please send your nominations at the earliest to:

Programme coordinator – Ms. Shailly Arya Email id: ad.trg1@iibf.org.in Ph : 022-68507022/ 9650071825 Co-coordinator – MR. Sai Anirudh Email ID – je.trg2@iibf.org.in Ph- 022-68507042 / 9490676330	Director Training – MR. LVR Prasad Email : dir.trg@iibf.org.in Ph- 022-6850702/ 9650433118
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FORM FOR SELF-SPONSORED CANDIDATES

Programme: “Executive Leadership Programme”

Date: 17th to 19th November 2025

Programme Type: Physical

Details of nomination:

Sl. No	Name (Mr./ Ms./ Mrs.)	Designation	Contact No. (Mobile)	Residential (Yes/No)	E-mail (PERSONAL)	UTR NUMBER/DATE
1						

Name of Bank/ FI employed with:

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Address of Bank/FI employed with:

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Fee: Rs. 10,500/-per participant plus GST@18% i.e., Rs. 1890/- aggregating to **Rs.12,390/-**

Programme fees may be remitted to the credit of the Institute's account as given below:

- ✓ Name of the Account: Indian Institute of Banking and Finance
- ✓ Name of the Bank branch: State Bank of India, Vidya Vihar (West), Mumbai.
- ✓ Savings Account No: 36919200263 IFSC code: SBIN0011710
- ✓ (PAN No: AAATT3309D and GSTIN NO. 27AAATT3309D1ZS)
- ✓ **(Please provide your GSTN (if any) in the nomination letter)**

Programme coordinator – Ms. Shailly Arya Email id: ad.trg1@iibf.org.in Ph : 022-68507022/ 9650071825 Co-coordinator – MR. Sai Anirudh Email ID – je.trg2@iibf.org.in Ph- 022-68507042 / 9490676330	Director Training – MR. LVR Prasad Email : dir.trg@iibf.org.in Ph- 022-6850702/ 9650433118
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